

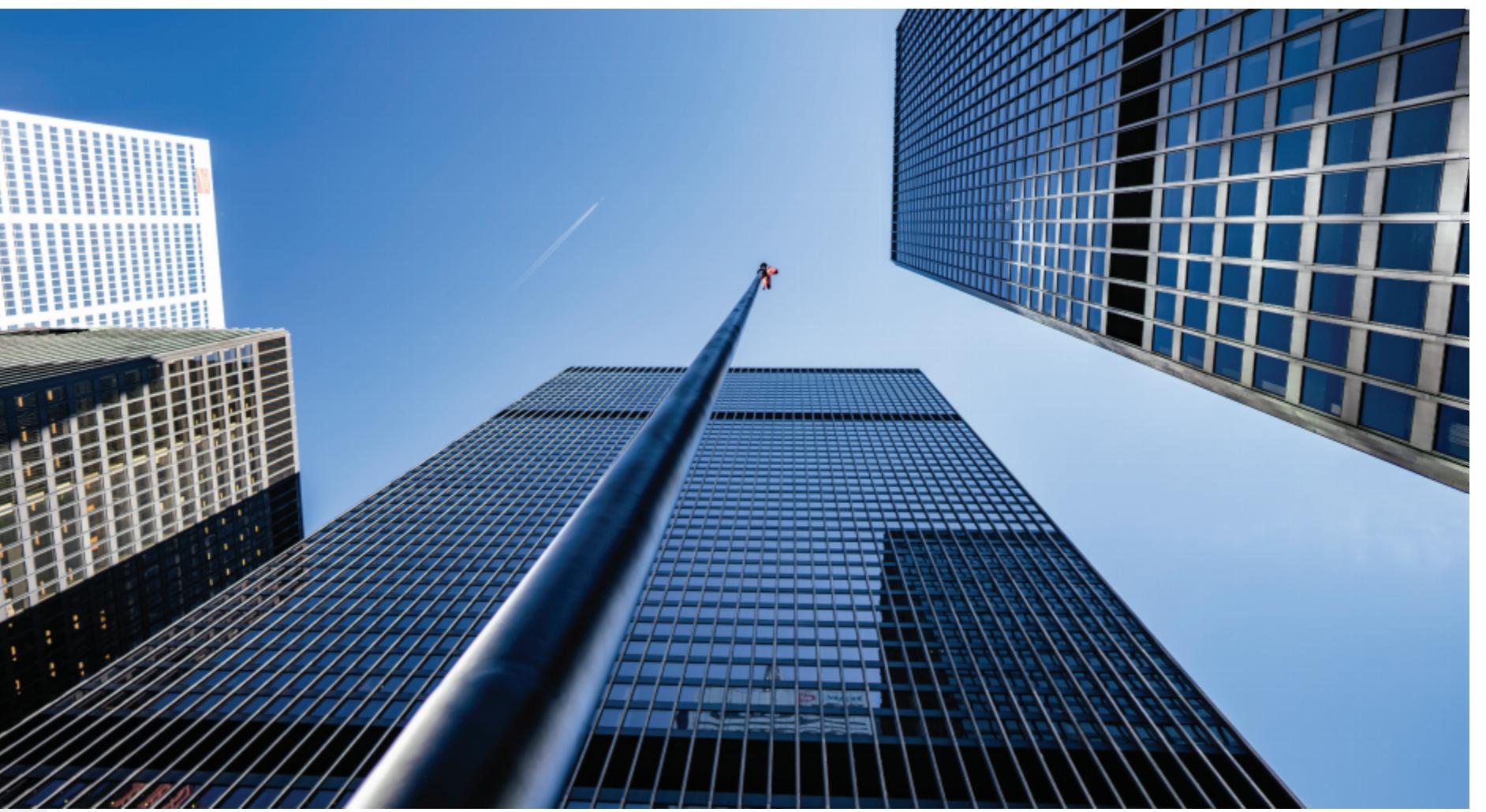


SOLAR'S MOST TRUSTED

TESLA

POWERWALL

CERTIFIED INSTALLER



Operating Throughout

QLD | NSW | SA | VIC | WA | ACT

Commercial Brochure

ABOUT US

- ◆ With a legacy of more than 15 years in energy, construction and telecommunication industry, our experts have spearheaded installation of several commercial, residential, and off-grid solar power systems across Australia. Target Solar an authorized solar retailer and a member of Clean Energy council has installed more than 2Mw of combined system in the commercial space with projects ranging from a small retailer to a distinguished manufacturing facility. Our goal is to eliminate energy poverty in Australia by delivering brilliant solar quality solutions and ensure everyone has access to electricity at affordable prices while providing remarkable customer service & to develop an earth conscious & eco-friendly world for the generationsto come.
- ◆ We help clients match their energy requirements and budget with the solutions that are specially designed to offer maximum benefits. Our considerable buyingpower helps us select premium components while maintaining excellent value for money.
- ◆ Target Solar has some of Australia's most skilled technical minds including talentedmechanical and electrical engineers, accredited installers, electricians and project management staff. You will have a single point of contact who will make sure that you get safe and timely service without any surprises.
- ◆ We at Target Solar provide ongoing after sales support to make sure that you get optimum benefits from your investment. We offer you a minimum 5 years warranty on products and installations regardless of the size of the project, easy monitoring of power outputs, complimentary investigations of remote faults and constant cleaning with electrical inspections.
- ◆ **What differentiates Target Solar with other companies?**

While there are more than 5,000 accredited solar installers by Clean Energy Council, there are only about 300 Clean Energy Council Approved Solar Retailers across the entire continent and Target Solar is proud to be one of the approved solar retailers. The reason why there are so few approved retailers is because of the extremely high code of conduct standards set by Clean Energy Council and very few companies are willing to stick to it.

- ◆ **What does this mean for you?**

When you buy solar from a Clean Energy Council Approved Solar Retailer, you can be assured that you are buying a quality product from a company that follows all relevant consumer protection lawsand is prepared to back the operation of your solar system for aleast five years.

WHAT DO WE OFFER



Quality Focus

We are extremely quality focused company hence we only use Tier-1 panels, premium inverters & approved electrical accessories



Accredited and Skilled Installers

We only use CEC certified installers to make sure your installation is done as per standards set by Clean Energy Council, Australia.



Engineering Focused Solutions

We provide tailor made solutions for each client, suitable for their usage and requirements.



In-house Engineers and Technicians

With a team of highly skilled engineers and technicians we aim to insure client gets customised quality products and services.



Single Point-of-Contact

With Target Solar, you will have a single point of contact throughout the installation & post installation phase.



Top-notch Customer Service

Our friendly sales consultants will be just a push of a button away if you need to get in touch with us before, during or after your installation.



Project Supervision

We identify all the project requirements and make sure everything is completed on time and on budget by consistently providing reminders, phone calls, installation checklists and all the necessary assistance.



Proper Documentation

We provide systematic documentation of award-winning manuals. These manuals eliminate problems that are often overlooked in a large-scale solar project.



Logistics Management

With detailed operation and contingency planning, we guarantee logistics for your project run as smoothly as possible.



Subcontractor Management

Depending on your project requirements, you may need to contact subcontractors like builders and plumbers. We contact & manage all these subcontractors on your behalf which aids in completion of project on time.



Leading Laboratory

System Size	: 99.90 kW
Location	: Queensland
Install Date	: 14/08/2018
Panels	: Longi Mono 300W
Inverters	: Fronius ECO 27kW

Success :

With the help of our accredited and skilled installers, proper documentation, logistics management, top-notch customer services and time management skills, we were able to not only provide quality installation services but also complete the entire project on time.

Challenges :

The primary challenge was panel placement which required some specific type of layout as per the roof, second challenge was to take business shutdown time into consideration, to avoid affecting their day to day operations.

A Plastic Molding Manufacturer

System Size : 99.54 kW

Location : Victoria

Install Date : 21/12/2018

Panels : Jinko Solar 315W

Inverters : Huawei 33 kW x3

Success :

With the help of our accredited and skilled installers, proper documentation, logistics management, top-notch customer services and time management skills, we were able to not only provide quality installation services but also complete the entire project on time.

Challenges :

The major obstacle was to take business shutdown time into consideration to avoid affecting the client's day to day operations.





A Packaging Warehouse

System Size	: 99.90 kW
Location	: Victoria
Install Date	: 29/12/2018
Panels	: ET Solar 300W
Inverters	: Huawei 33 kW x3

Success :

With \$0 Capital Outlay Agreement and Favorable Government Rebate Schemes, the client didn't have to pay anything out of his pocket as it rented the entire system while significantly reducing his energy expenses.

Challenges :

The project required extensive supervision due to the huge complexity of the project which was dealt with utmost professionalism.

Electrical Contractors

System Size : 99 kW

Location : SA

Install Date : 14/08/2017

Panels : tier-1 Hannover , 270W

Inverters : ABB

Success :

This solar power system exclusively designed by Target Solar's in-house engineers played a significant role in decreasing the utility costs of the business.

Challenges :

Short time frame of the project, also the challenge was because of distance from panel to distribution board.





A Distinguished Patisserie

System Size	: 80 kW
Location	: Victoria
Install Date	: 22/12/2018
Panels	: JA Solar 310W
Inverters	: Huawei 36 kW & 17 kW

Success :

Despite the magnitude of the project, all deadlines were met with utmost professionalism courtesy Target Solar's in-house capabilities and excellent relationship with suppliers.

Challenges :

The enormity of the project resulted in the installation process being quite complex, but due to Target Solar's extensive experience in such projects all logistics, time and documentation constraints were fully satisfied.

Indian Restaurant

System Size	: 51 kW
Location	: QLD
Install Date	: 02/01/2019
Panels	: Hanwha Q CELL 325W
Inverters	: SolarEdge 27 kW & 15 kW

Success :

With technical qualities of our inhouse engineering team coupled with our excellent customer service aided the client to reduce significant money on their energy bill.

Challenges :

Due to the installation site having 2 meters, the process was divided in two phases & the system was designed accordingly. Target Solar organizational capabilities allowed us to spearheaded the challenge and completed it with finesse





A Leading Grocery Store

System Size	: 47.74 kW
Location	: NSW
Install Date	: 08/03/2018
Panels	: Talesun Solar 310W
Inverters	: SMA 30 kW

Success :

Target Solar's specialized and extensive knowledge in the solar industry aided the installation process to complete smoothly overcoming several external barriers.

Challenges :

Due to the nature of the client's business, special attention was given to avoid creating any hassle affecting the client's operations.

Real Estate Company

System Size : 43.2 kW

Location : SA

Install Date : 04/12/2018

Panels : Trina Solar 270W

Inverters : Solar Edge Technologies

Success :

This solar power system exclusively designed by Target Solar's in-house engineers played a significant role in decreasing the utility costs of the business.

Challenges :

Limited work hours due to business closing time makes it a little challenging to achieve the completion of installation.





Grocery Store

System Size : 30.80 kW

Location : SA

Install Date : 31/08/2018

Panels : Talesun 280W

Inverters : Fronius Eco 27 kW

Success :

This solar power system exclusively designed by Target Solar's in-house engineers played a significant role in decreasing the utility costs of the business.

Challenges :

Distance between the panels and distribution board was the only challenge.

A Dairy Wholesaler

System Size : 29.97 kW

Location : SA

Install Date : 14/08/2018

Panels : tier-1 Hannover

Inverters : ABB

Success :

Target Solar Successfully installed this system without much of challenges.

Challenges :

Everything was well planned and we didn't face much of challenges.





Electronics Company

System Size : 29.97 kW

Location : SA

Install Date : 27/03/2018

Panels : Trina Solar 270W

Inverters : Fronius Eco 27kW

Success :

With \$0 outlay, our client didn't have to spend a single dollar to install a solar power system as they rented the entire system and payed it off at the end of the term. This made our client's decision to go solar have a high return on investment.

Challenges :

There wasn't much of a challenge except the business shutdown hours, which gave us limited time to finish the job.

Grocery Store

System Size : 29.7 kW

Location : NSW

Install Date : 25/06/2018

Panels : Trina Solar 275W

Inverters : Fronius 27kW

Success :

With \$0 outlay, our client didn't have to spend a single dollar to install a solar power system as they rented the entire system and payed it off at the end of the term. This made our client's decision to go solar have a high return on investment.

Challenges :

The only challenge here was limited roof space. But we could work around it just fine.





Real Estate Company

System Size : 29.97 kW

Location : SA

Install Date : 13/03/2018

Panels : Trina Solar 270W

Inverters : Fronius Eco 27kW

Success :

With \$0 outlay, our client didn't have to spend a single dollar to install a solar power system as they rented the entire system and payed it off at the end of the term. This made our client's decision to go solar have a high return on investment.

Challenges :

Everything was well planned and we didn't face much of challenges.

Electrical Company

System Size : 99.90kW

Location : NSW

Install Date : 18/04/2018

Panels : Trina Solar 280W

Inverters : SMA Sunnyboy 25kW

Success :

Favorable government rebates for businesses deciding to go solar covered good portion of the cost involved in installing solar while also giving our client a high return on investment. On top of that, Target Solar's top-notch installation and customer services provided an icing on the cake in this commercial project as the client appreciated our efforts throughout the stages involved in this project.

Challenges :

The projects execution deadline was pretty tight, we had to finish the project in 4 weeks time from start to finish. Which we accomplished successfully.





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T E S L A
POWERWALL
CERTIFIED INSTALLER



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